

Business Database

Job Titles and Functions with Individual Name



This database contains both newly compiled and updated data. It combines extremely comprehensive coverage from an unparalleled number of sources of business information. You can select from over 350 different job functions, more than quadruple the number of job functions available from our competitors.

10,863,246 Business Establishments
9,528,165 Executives & Contacts

Counts are provided for most all job functions. Many titles include similar job functions, so be sure to review all categories for the titles you require.

The Business Database can be selected by the following market criteria:

- Primary & Secondary SIC
- Employment Size
- Sales Volume
- Headquarters/Branch/Subsidiary
- Year Started
- Minority Owned Business
- Women Owned Business
- Contact Name - See Job Functions
- Telephone/Fax Number
- Defense Contractors by SIC
- Gender
- School and Church Enrollment
- Population Code
- Hospitals by Number of Beds
- Nursing Homes by Number of Beds
- County Codes
- Metro Areas
- Business Owners at Home
- Phone Verified Records
- Multi-Sourced Records
- Zip +4 Records
- Trademark Codes
- New Additions to File
- Professionals per Office
- Ethnic Surname
- Geography
- Import/Export Activity
- Hotels by Number of Rooms
- Executives by Title
- Change of Addresses
- Change of Telephone
- Nixie Addresses
- Credit Rating
- CASS Certified & NCOA
- Government Bidders
- Franchise Owners
- E-mail Addresses

All Business File Update:

File Enhancements

- E-mail Addresses Available
- 9.5 Million Contact Names
- 35% More Fax Numbers
- Web Site Addresses
- Non Stop Sales Lead Program
- Guaranteed Accurate
- Clone your best customers. We will provide company profiles, market penetration analysis and prospect availability reports.
- Enhance your customer file by appending our data, allowing you to do database marketing and telemarketing.

To access the most comprehensive business database on the market, contact our Account Executives today.

e-mail: reaching@dunhills.com

web site: www.dunhills.com

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International List Co., Inc.

621 NW 53rd St.
Boca Raton, Florida 33487
(561) 998-7800 ♦ FAX (561) 998-7880
1-800-DUNHILL (386-4455)



Job Functions with Individual Name

Accountant
Account Executive
Account Supervisor/Manager
Acquisitions/Mergers
Administration-Vice President
Administrator



Advertising/Promotion
Agent
Alumni Officer
Ambassador
Area Manager/Supervisor
Appraiser
Architect
Art Director
Artist/Illustrator
Assistant Director or Associate
Assistant Vice President
Associate
Athletic Manager
Attorney
Audio-Visual Executive
Auditor/Tax/Accounting
Author
Bank Officer/Executive
Bank Branch Manager
Benefits Manager
Biochemist
Biologist
Board Member - Home & Bus. Add.
Branch Plant Manager
Brand Marketing/Brand Manager

Breeder
Broadcast/Radio/TV
Building Maintenance
Business Manager
Business Owners at Home
Buyer
Cabinet Official (Fed)
Career Planning Executive
Cashier
Cash Management
Cattle Rancher
Celebrities - by category
Chairman of the Board
Chamber Director
Charter Manager
Chartered Life Underwriter
Chemical/Process Engineer
Chemist
Chief
Chief Accountant
Chief Chemist
Chief Engineer
Chief Executive Officer
Chief Financial Officer
Chief Operating Officer
Chiropractor
Church Hierarchy
Circulation Manager
City Manager
City Official
Claims Manager
Classified Advertising Manager
Coating Technologist
Collection Executive
College Relations
Commander
Commercial Counselor
Commissioner
Communication Executive
Community Affairs
Compensation/Benefits
Compliance/Affirmative Action
Compliance Haz. Material
Computer Engineer
Condo Association Heads (Fla)
Congressman
Conservation Official
Conservationist
Construction
Consul General
Consultant by Specialty

Consulting Engineer
Consumer Affairs
Continuing Ed Head
Contracts Manager
Controller/Comptroller
Co-Owner
Co-Partner
Copywriter/Copy VP/Copy Chief
Coroner
Corporate Communications
Corporate/Community Affairs
Cost Engineer
Counsel
Counselor
Councilman
County Judge
County Official
Creative Director
Credit Manager
Credit Union Manager
Criminal Agency Official
Customer Affairs/Service
Data Processing Director
Data Processing Executive
Data Processing Manager



Data Processing Supervisor
Dean (college)
Dean of Students
Defense Industry Executives
Dentist by Specialty
Design Engineer
Department Head
Development
Dietician/Food Service
Diplomat-US and UN
Direct Mail/Direct Marketing

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All lists are available on CD Rom . . . inquire

Job Functions with Individual Name

Director/Executive Director
Director of Operations
Director Shareholder Services
Director of Plan Giving
Director of Social Services
Distribution Manager
District Attorney
District Manager
District Sales
Division President
Doctor by Specialty
Drilling Manager
Economist
Editor (All Kinds)
Educational Administrator
Educator
Election Department Heads
Electronic Funds Transfer Manager
Employee Benefits Manager
Employee Relations
Energy Industry or Dept Head
Engineering
Engineering Director
Engineering Executive
Engineering Manager
Engineering/R&D
Engineers by Specialty
Environmental Affairs
Environmental Scientist
EPA Official
Event Planner
Executive Director
Exploration
Export Manager
Facilities Manager
Field Supervisor
Film Director & Producer
Finance Manager
Financial Decision Maker
Financial Officer
Fire Chief
Foreign Operations Officer
Foreman
Forensic Scientist by Specialty
Foundation Head
Franchise Director
Fulfillment Manager
General Manager by S.I.C.
General Partner
Geographer
Geologist/Geophysicist

Gift Buyers in Corporations
Gift Giving Execs in Corporations



Government Affairs
Gov't Committee Staff-Fed.
Gov't Liaison/Defense Ind.
Governor
Group VP/Region VP
Hardware/Software Director
Hazardous Waste Contract Mgr.
Healthcare Executives
Health Service Facility Executive
Highways & Streets
Home Economist
Hospital Administrator
Hotel and Motel Manager
Human Resources
Illustrator
Import Manager
Industrial Engineer
Ind Rel/Labor Rel/Corp Rel
Inspector
Insurance Agent
International Executive
International Exploration
International Finance
International Marketing
International Sales
Inventory Mgr./Materials Mgr.
Investment Manager
Investor Relations Manager
Investor Relations
Japanese Execs in US
Judge/Court Clerk
Laborer
Laboratory Director
Land Management

Law Enforcement-All Levels
Lawyer by Specialty
Leasing Agent
Lecturer
Legal Counsel in Corp.
Librarian
Limited Partner
Line Manager
Loan Officer
Lobbyist
Local Officials - All Depts.
Maintenance Mgr.
Manager Info Services (MIS)
Managing Officer
Manufacturing Executive
Marketing/Research
Marketing/Sales
Marketing/Merchandising
Mayor & City Manager
Media Dir. - Mags & Newspapers
Medical Group Practice Owner
Medical Director
Meeting Planner
Mental Health Facility Exec.
Merchandise Manager
Mergers & Acquisitions
Microbiologist
Military Official
Mill Manager
Mine Manager
Mining
MIS Director
Mortgage
Museum Director/Curator
Mutual Fund Executive
Music Director/Conductor/Arts
National Resource Official
News Director
Newsletter Publisher/Editor
NRC Waste Producer Executive
Nuclear Executive
Nurse
Nursing Director
Nursing Home Personnel
Occupational Health
Office Mgr/Business Mgr
Offshore Production
Operations Manager
Operations-Production-Mfg
Operations Research
Optical Engineer

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All lists are guaranteed accurate

Job Functions with Individual Name

- | | | |
|-------------------------------------|---------------------------------|---------------------------------|
| Options Manager/Futures | Realtor/Supervisor | Sheriff |
| Owner/Partner/Principal | Recruitment/Placement | Social Service/Welfare Official |
| Parks & Recreation-all Gov't levels | Refinery Manager | Sociologist by Specialty |
| Partners Most Industries | Regional Director | Speaker |
| Patent & Trademark License | Regional Sales Mgr. | Space Planning |
| Pension Administrator/Manager | Registrar | Speech and Hearing Therapist |
| Personnel - Human Resources | Rehab Facility Dir. | State Official by Department |
| Petroleum Engineer | Representative | Stylist |
| Pharmacist | Research | Superintendent |
| Pharmaceutical Executive | Research Dir. | Surveyor |
| Photographer | Research & Development | Systems Manager/Analyst |
| Pilot | | Technical Director |
| Psychiatrist | | Telecommunications |
| Physicist by category | | Television Director |
| Planning/Development | | Terminal Manager |
| Plant | | Time/Space Buyer |
| Engineer/Superintendent | | Tourism Executive |
| Plant Manager | | Trading/Bond Trading |
| Plant Physiologist | | Traffic Manager |
| Port Executive | | Training/Emp Dev/Mgmt Dev |
| Portfolio Manager | | Transportation |
| Premium Buyer/Incentives | | Travel Agent |
| President | | Travel Buyer in Corporation |
| Prison and Correctional Official | | Treasurer/Finance |
| Product Manager | | Treasurer/Controller/Auditor |
| Principal | Retail | Truck Driver |
| Print Media | Retirement Facilities Executive | Trustee |
| Production Manager | Risk Management | Trust Officer |
| Professor | Road Building Executive | Unit Production Manager |
| Programmer/Analyst | Safety/Security | Utility President/GM |
| Program Director/Manager | Sales | Utility Purch/Oper/Eng |
| Promotion Executive | Sales Agent | Venture Capital Executive |
| Project Manager | Sales and Marketing | Veterinarian |
| Proprietor | Sales Promotion Mgr. | Vice Chairman |
| Prosecutor | Statistician | VP/Dean of Academic Affairs |
| Psychologist by Specialty | Salesman | Vice President - Exec. Senior |
| Psychotherapist | Sales-Service | Vice President of Finance/CFO |
| Public Affairs | Sanitation/Sewers | Vice President - Specific Ind. |
| Public Health Official | Savings & Loan Executive | Volunteer Coordinator/Dir. |
| Public Relations Executive | Scientist by category | Wage, Salary Executive |
| Public Works | Sculptor | Warden |
| Publisher | Secretary - Corporate | Warehouse Manager |
| Purchasing/Procurement | Security Administrator | Waste Management Program Dir. |
| Quality Control | Security Analyst/Research (Fin) | Water/Water Rec/Hydraulics |
| Quality/Reliability/Assurance | Senior Partner | Wellness |
| Radiation Executive | Senior Sales Manager | Writer/Critic |
| Radio & TV Industry | Services-Technician | Works Manager |
| Real Estate Co. Partners | Sewer/Garbage Refuse Collector | Word Processing |



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