

**NEW LIST**

**RETAIL ESTABLISHMENTS**

2,400,000 Million - Includes Owners/Managers  
720,000 Email Addresses



Reach retail business owners of all sizes in all industries. They are responsible for all phases of their business. They seek information on new products and trends to keep on top of changing retail environments. They are open to products and services that will help them get the edge on their competitors.

There are over 400 business categories. See reverse side for a sample listing of retailers by SIC code. Telephone and email addresses are available.

**Select by 6 digit SIC (type of business). Business owner/manager by name.**

**Telephones are available.** (add \$30/M)

**Zip + 4 appended.**

Minimum order 3,000 records.

**Sales Volume: (add \$25/M)**

under \$500,000	965,022	\$20 - \$50M	38,021
\$500,000 – \$1M	513,244	\$50 - \$100M	9,803
\$1 - \$2.5M	493,940	\$100 - \$500M	3,710
\$2.5 - \$5M	172,733	\$500M - \$1B	344
\$5 - \$10M	75,009	Over \$1B	603
\$10 - \$20M	40,364		

**Employee Size: (add \$25/M)**

1-9	1,187,800	250-499	6,099
10-19	456,189	500-999	1,978
20-49	363,060	1,000-4,999	1,361
50-99	211,235	5,000-9,999	244
100-249	68,054	10,000+	369

**Suggested usage:**

These executives are the decision makers who purchase a wide variety of business products and services that help them run their operation efficiently. They are prospects for trade publications, seminars, security systems, uniforms, OSHA materials, computers, telecommunications, retirement plans, business insurance, software, credit cards, environmental controls, investments, etc.

**ORDER TOLL FREE 1-800-DUNHILL (386-4455) • FAX 561-998-7880**

**OVER FOR SIC BREAKDOWN➤**

**[www.dunhills.com](http://www.dunhills.com)**

107

**Over 75 Years in the Mailing List Business**

All lists are rented for one time use and may not be reproduced or reused without prior written permission.



EST. 1938

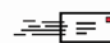
Copyright 2017 ©



**By Internet**  
[www.dunhills.com](http://www.dunhills.com)  
[dunhill@dunhills.com](mailto:dunhill@dunhills.com)



**By Fax**  
(561) 998-7880



**By Mail**  
6400 Congress Ave, Ste 1750  
Boca Raton, FL 33487-2898



**By Phone**  
(561) 998-7800  
M-F 9:00am-6:00pm

\$95/M one-time use  
\$190/M unlimited use  
Add  
\$100/M email addresses  
(\$500.00 Minimum)

**Material**

E-mail/FTP \$65/F  
P/S Labels \$30/M

**Broadcasting Service:**

\$50/M Deployment  
\$375.00 minimum  
\$150.00 set up fee  
\$100.00 Suppression  
Creative Design - Inquire

**Selection:**

Employee Size \$25/M  
Gender \$5/M  
Telephones \$30/M  
Sales Volume \$25/M  
SIC Code \$5/M  
State/SCF/Zip \$5/M

**Commission**

20% to recognized  
brokers

**Cancellation Policy**

All orders cancelled  
before the mail date will  
incur a \$50 flat  
cancellation fee, along  
with \$10/M running  
charges plus shipping.  
Full charges will apply  
to all orders cancelled  
after mail date.

48-hour delivery add  
\$100.00

M=per thousand names  
F=flat



**Prices Subject  
to Change**

**MAJOR CREDIT  
CARDS ACCEPTED**  
*Your Source for  
Effective Mailing and  
Telemarketing Lists  
Since 1938...  
Your Source Today*

## RETAIL ESTABLISHMENTS

1756-7

Select by SIC Code (4 digit listed below): (add \$5/M) (samples)

<u>SIC #</u>	<u>SIC DESCRIPTION</u>		<u>SIC #</u>	<u>SIC DESCRIPTION</u>	
5211	Lumber & Other Building Materials	94,524	5714	Drapery & Upholstery Stores	7,329
5231	Paint, Glass & Wallpaper	31,592	5719	Misc. Home Furnishings/Fixtures	22,592
5251	Hardware Stores	15,643	5722	Household Appliances	18,059
5261	Nurseries, Garden Centers, Mowers	43,618	5731	Radio, TV & Electronic Stores	33,787
5271	Mobile Homes and Equipment	3,782	5734	Computer & Software Stores	45,946
5311	Department Stores	42,755	5735	Record & Prerecorded Tapes	8,910
5331	Variety Stores	23,668	5736	Music and Instrument Stores	10,880
5399	Misc. General Mdse	12,539	5812	Eating Places-all Kinds	517,734
5411	Grocery Stores	167,623	5813	Drinking Places	42,791
5421	Meat & Fish Markets	13,443	5912	Drug Stores & Proprietary Stores	26,708
5431	Fruit & Vegetable Markets	8,593	5921	Liquor Stores	34,218
5441	Candy Nut & Confectionery Stores	7,377	5932	Used Merchandise Stores	59,457
5451	Dairy Products	5,830	5941	Sporting Goods & Bicycle Shops	44,403
5461	Bakeries	38,256	5942	Book Stores	13,366
5499	Health Foods, Gourmet, Etc.	36,434	5943	Stationery Stores	13,473
5511	New & Used Car/Truck Dealers	85,105	5944	Jewelry Stores	36,486
5521	Used Trucks & Performance Cars	5,030	5945	Hobby, Toy & Game Shops	17,909
5531	Auto Supplies, Tire Dealers	102,753	5946	Camera & Photo Supply Stores	1,683
5541	Gasoline Srvs Stations/Truck Stops	38,088	5947	Gift & Souvenir Shops	53,736
5551	Boat Dealers/Marine Equipment	15,611	5948	Luggage & Leather Goods	2,196
5561	Recreational Vehicle Dealers/ Parts	6,223	5949	Sewing & Needlework	7,524
5571	Motorcycle Dealers, Golf Carts	11,392	5961	Catalog & Mail-order Houses	3,895
5599	Trailer, Utility and Aircraft Equip	7,223	5962	Merchandising Vending Machine	6,705
5611	Men's Clothing and Surplus	19,958	5963	Direct Selling Establishments	8,840
5621	Women's Clothing	41,078	5983	Fuel Oil Dealers	592
5632	Women's Accessories	8,003	5984	Liquefied Petrol Gas Dealers	912
5641	Children & Infants' Wear Stores	8,406	5989	Fuel Dealers	2,034
5651	Family Clothing Stores	19,657	5992	Florists	25,880
5661	Shoe Stores	24,921	5993	Tobacco Stores & Stands	10,126
5699	Misc. Apparel & Acces, Tailors	44,360	5994	News Dealers & Newsstands	2,889
5712	Furniture Stores	64,283	5995	Optical Goods Stores/Opticians	27,108
5713	Floor Covering Stores	22,235	5999	Misc. Retail Stores	152,687

**Over 400 different categories available by 6 digit SIC code. Complete breakdown on request.  
Branches or chain units may be omitted on request.**

### State Counts:

AK	6,679	ID	12,620	MT	10,683	RI	10,683
AL	37,635	IL	90,091	NC	70,259	SC	70,259
AR	23,244	IN	42,025	ND	6,497	SD	6,497
AZ	39,491	KS	22,010	NE	14,922	TN	14,922
CA	283,014	KY	30,006	NH	11,935	TX	11,935
CO	39,999	LA	35,494	NJ	72,685	UT	72,685
CT	28,886	MA	52,436	NM	15,451	VA	15,451
DC	4,728	MD	38,579	NV	19,138	VT	19,138
DE	7,328	ME	11,558	NY	159,352	WA	159,352
FL	153,294	MI	72,228	OH	80,566	WI	80,566
GA	71,825	MN	37,929	OK	27,673	WV	27,673
HI	11,254	MO	43,821	OR	32,362	WY	32,362
IA	24,573	MS	21,475	PA	95,416		95,416

**ORDER TOLL FREE 1-800-DUNHILL (386-4455) OR FAX 561-998-7880**

Dunhill International's broad range of services includes Mailing, Telemarketing and Email Lists, Digital Display Advertising, Email Address Appending, Telephone and Cell Phone Appending, Reverse Appending, List Hygiene, List Brokerage and Consultation plus Printing.